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From The Mussar Movement, Volume 1, Part 1, page 232.

He did not recoil from introducing reforms in the outward bearing and appearance of his students, insisting that these should conform to the accepted standards of polite society. He himself was always well groomed and his clothing clean, neat and dignified. To all appearances, he was a prosperous business man. His manners, too, were in good and modern taste. He had his students behave in the same way. He also stimulated them to be alert and critical and not to be naive in worldly affairs. Deeds, he would say, must be performed with alacrity, hence it was incumbent upon the Torah-educated to be first in everything and not to be looked down on as good-for-nothings.

Earlier issues of The RYS Daily are at http://www.stevens.edu/golem/llevine/salanter/